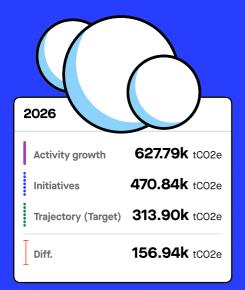
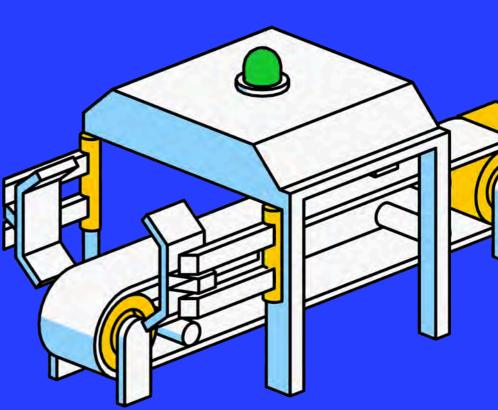
Scope 3: 5 Tips for Engaging Your Suppliers



GUIDE











"The most forward-looking companies prioritise, meet suppliers where they are, and pivot from reporting to partnership.
The rest are left chasing fragmented spreadsheets and patchy participation."

David Carlin
Global ESG expert

Supplier engagement is central to any credible Scope 3 strategy. With supply chains responsible for around 75% of corporate emissions, companies need partners who can provide reliable, consistent data.

Yet most firms still struggle to measure their impact. A new MIT report finds that while 85% of companies are maintaining or expanding sustainability efforts, 70% lack supplier data to calculate Scope 3 emissions accurately – and many still rely on spreadsheets instead of modern analytics.

This gap makes engagement slow, fragmented, and resource-intensive. Sweep helps leading organisations close it, using agentic AI to make supplier collaboration more efficient, inclusive, and impactful.

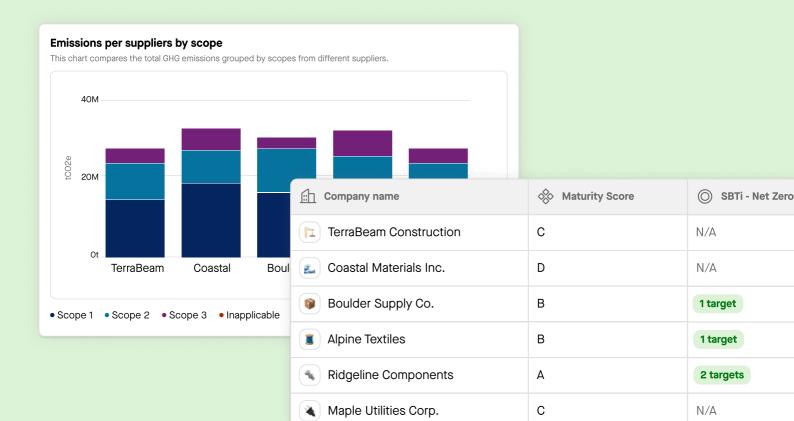
O1 Segment and prioritise your suppliers

The challenge

Most companies manage hundreds or even thousands of suppliers, spread across categories, geographies, and maturity levels. Treating all suppliers equally often means valuable time and resources are spent on low-impact relationships, while the biggest emission sources go under-addressed. Without clear segmentation, engagement becomes reactive rather than strategic – and progress stalls.

The Solution

- Sweep segments suppliers based on their emissions impact and the nature of our relationship with them.
- We combine spend, category, and relationship data to identify where engagement will have the greatest impact.
- We focus first on high-emission and high-influence suppliers to maximize results.



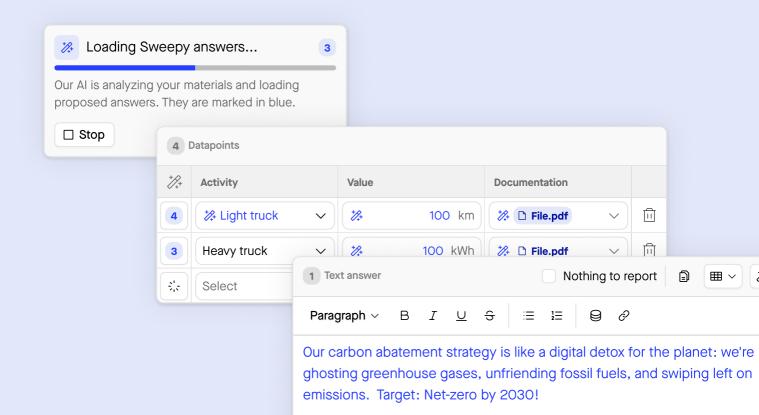
O2 Make engagement accessible for every maturity level

The challenge

Not all suppliers are starting from the same point. Some have sophisticated carbon accounting systems and dedicated sustainability teams; others may have never reported emissions before. Asking every supplier to meet the same reporting standard can create friction, confusion, and drop-off, especially among smaller partners who lack resources or expertise.

The Solution

- · Sweep makes engagement flexible for every supplier.
- We use Al-generated survey responses to simplify data sharing for less mature suppliers.
- We provide integrated tools to support full emissions reporting for advanced partners.
- We take a tiered approach so every supplier can participate without friction or overwhelm.



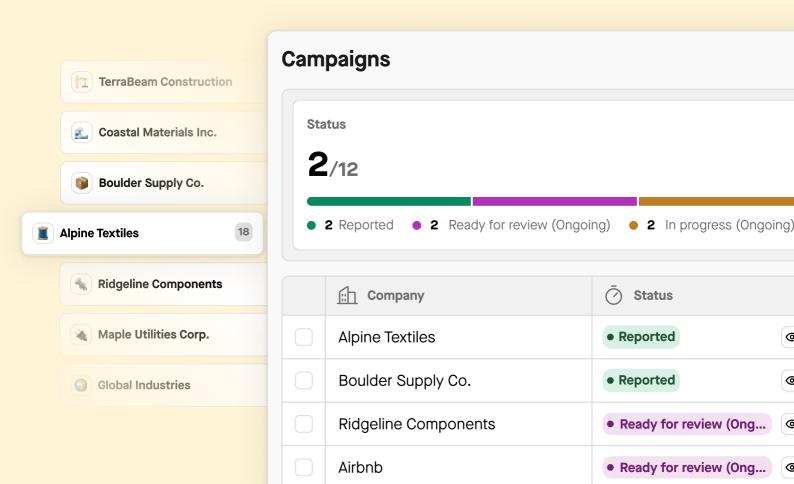
O3 Remove friction and automate data sharing

The challenge

Even motivated suppliers often face systemic barriers – fragmented systems, inconsistent templates, or uncertainty about what data is needed. Manual follow-ups and spreadsheet-based exchanges drain time and lead to errors or gaps. The result is incomplete or incomparable data, slowing both analysis and reporting cycles.

✓ The Solution

- Sweep brings all supplier data into one secure platform, eliminating version control issues and scattered spreadsheets.
- Al-powered tools standardize and validate inputs, ensuring consistent, comparable data across your value chain.
- Suppliers receive guided workflows and clear templates, reducing back-andforth and accelerating reporting cycles.



O4 Empower suppliers to grow in their sustainability journey

The challenge

Suppliers often share data without understanding how it drives action or improvement.

✓ The Solution

- · Sweep turns shared data into meaningful insights.
- We provide suppliers with feedback dashboards, benchmarks, and simplified analytics – a "mini platform" experience to track progress, identify hotspots, and take measurable action.
- We build capability and confidence across the network over time.

n (tCO2e)	Industry benchmark (tCO2e)	⁺∕_ Vs. industry ①
1505.00	1784.00	-15.6 %
1708.00	1478.00	+15.6 %
8062.00	8124.00	-0.8 %
Not relevant	904.00	Emission is "not relevant"
757.00	685.00	+20.8 %
0	387.00	Emission is O
123.00	164.00	-14.8 %
117.00	83.00	+15.8 %
746.00	No data 1	
685.00	718.00	+0.8 %
748.00	904.00	-10.8 %

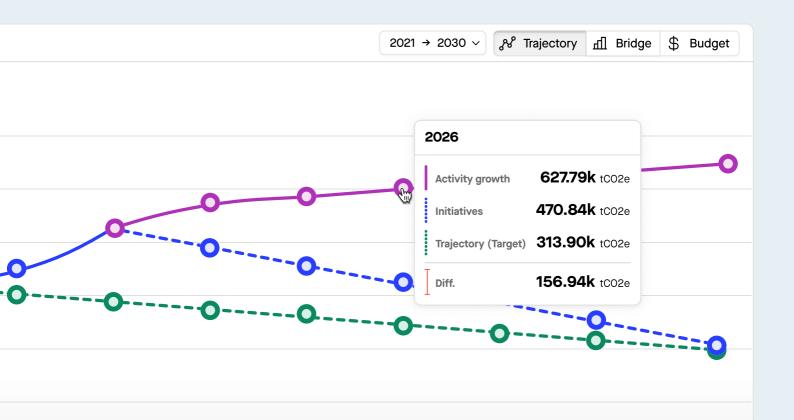
O5 Align on targets and build collaboration beyond compliance

The challenge

Many suppliers see data reporting as a one-way obligation rather than a tool for improvement. Without visibility into how their information is used or where they stand against peers, engagement can feel transactional – limiting motivation and long-term progress.

The Solution

- Sweep enables continuous collaboration by connecting your targets with your suppliers' own ambitions.
- We make it easy to collect or verify suppliers' SBTi targets and share your reduction goals.
- We turn compliance-driven exchanges into long-term partnerships for change.





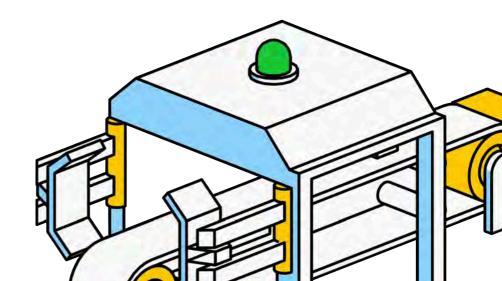




"Understanding our Scope 3 footprint is critical to meeting our climate targets – Sweep gives us the tools and transparency to get there."

Mark Cook
Chief Commercial Officer, Wickes





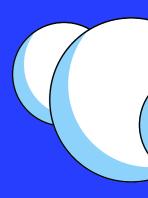




"Sweep has removed risk, automating and streamlining data collection into one single source of truth."

Rhys Williams
Sustainability Manager
SSE Plc







The leading sustainability data management platform. sweep.net

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